



Aetna Senior Supplemental Insurance

THE Beat | your weekly eBulletin

Join our Town Hall webinar on Wednesday, April 19

Learn about the exciting things happening at Aetna Senior Supplemental Insurance during our next Town Hall webinar on **Wednesday, April 19 at 1 PM CT**.

Prasanna Nathan (Senior Manager, Digital Delivery) will discuss the new look coming to **AetnaSeniorProducts.com** as well as updates of several existing features over the coming weeks.

Guest speaker **Jason Stoneback (Vice President, United Integrity Group)** will share cross-selling strategies.

And, we'll cover the incentive programs currently available.

You'll also have the chance to participate in our question-and-answer session.

[Sign up for Town Hall webinar](#)

New website features available now

Exciting news! We're giving the agent side of **AetnaSeniorProducts.com** a brand new look over the coming weeks, as well as updating several of its existing features. These changes will happen in phases, with different features of the website transitioning to the new site at different times.

New features available now

Our new agent management tool, enrollment tracker, and policy summary features are all available now. You can access them using the links below:

- **Agent management tool**
 - Use this tool for all agent management, contracting, and new agent requests
- **Enrollment tracker**
 - Improved look and user experience
 - Same great features you know and love
 - Real-time application status updates
 - Options to send and receive messages
 - View reasons applications are not-in-good-order (NIGO)
- **Policy summary**
 - Updated filter allows you to focus on key areas to manage your book of business

Be sure to start using these new features now, as **we'll be removing the existing versions of these functions in May**. If you have questions about using these new features, just contact our Agent Services team at **866-272-6630**.

What's coming soon

Here are the additional features we have planned and the tentative timeline for rolling them out to you.

Second quarter 2023

- New home page with easy-to-use widgets and tools
- Updated commission dashboard
- Agent registration process
- Office staff access
- Promotion reporting

Early third quarter 2023

- Production summary reports
- Agent notifications (replacing agent alerts)
- Other new reports
- Full transition to new website

We'll keep you updated as we continue to make these exciting improvements to our website.

upcoming webinars

Do you want to expand your portfolio of senior solutions and discover our easy-to-use online tools? Join one of our upcoming webinars:

Webinar topic

Date and time

Medicare Supplement

Thursday, April 20 at 10 AM CT

[View all upcoming live webinars](#)

Use the links below for quick access to our tools:

[View our plans](#) | [Aetna Quote & Enroll](#) | [Track your app](#)

* Aetna Senior Supplemental Insurance includes products underwritten by: Accendo Insurance Company (ACC), part of the CVS Health® family of companies and Aetna affiliate; Aetna Health and Life Insurance Company (AHLIC); Aetna Health Insurance Company (AHIC), American Continental Insurance Company (ACI); Continental Life Insurance Company of Brentwood, Tennessee (CLI).

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