



FOR IFB + MEDICARE BROKERS

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Doing Business with Medica

Administrative Professional of the Year winners announced

Administrative professionals are the backbone of any agency. They keep things running smoothly behind the scenes and often go above and beyond to ensure their agents have what they need to succeed.

Thank you to everyone who submitted a nomination for Medica's **Administrative Professional of the Year Award!** In honor of Administrative Professionals Day on April 26, we've chosen the following administrative professionals to win this award:

Award recipient	Nominated by
Barb Mesman	Preston Harris from Graber & Associates
Michael Murphy	David W Nelson and Diane K Redlin from Parks Agency

Medicare Market

2023 Medicare Supplement bonus program

We're excited to announce a bonus program for our Medicare Supplement plans offered in Minnesota and Nebraska. This program begins with new business sales, submitted via Medica's electronic application process, for policies effective **April 1 – September 1, 2023**. You can earn:

Minnesota	Nebraska
<ul style="list-style-type: none">• \$500 total for the first five <i>underwritten</i>, active (premium paying) policies• \$200 total for the first five <i>Open Enrollment</i>, active (premium paying) policies	<ul style="list-style-type: none">• \$500 total for the first five <i>underwritten</i>, active (premium paying) policies
Eligible Plan Types: Basic, Extended Basic, Copayment Plan N	Eligible Plan Types: F, G, N
Applications must be submitted electronically to qualify	Applications must be submitted electronically to qualify
Maximum payout: \$700	Maximum payout: \$500

Learn about [additional details and qualifying guidelines](#).

Have a question? Contact your Sales Relationship Manager or the [Broker Experience team](#).

Training + Events

Register for our upcoming webinar

Join us on **May 9** at 10 a.m. CT for a *Doing Business with Medica* webinar. Learn about our broker onboarding process, Broker Portal details, Broker Client View, submitting an online application, and more. Register on the *Training and events* page through the Broker Portal.

Watch the April webinar recording

Miss the April webinar about Prime Solution® (Cost) plans? Learn more about the advantages of Cost plans and our Cost network. Log in to the Broker Portal > *Training & Events* page to watch the recording.

Member Communication + Outreach

Member website for your Medica clients

Our secure member website offers information to help your clients manage plan benefits, including accessing their Medica identification (ID) card, finding providers, checking the status of submitted claims, and more. Encourage your clients to visit [Medica.com/SignIn](https://www.medica.com/signin) to get started. [Here's a guide](#) to walk them through the process.

In the News

COVID-19 coverage impacted by public health emergency ending

The federal public health emergency (PHE) related to COVID-19 is set to end May 11, 2023. After this date, Medica's coverage of COVID-19 related care will revert to standard benefit coverage for all members. This means that **effective May 12, 2023:**

- **Diagnostic testing and associated services:** Standard benefit coverage will apply
- **Antibody testing:** Standard benefit coverage will apply
- **Over the-counter (OTC) tests:** OTC COVID-19 tests will no longer be covered
- **Vaccines:** Advisory Committee on Immunization Practices (ACIP) recommended vaccines will be covered as preventive with no member cost share when received at an in-network provider. Cost sharing will apply for out-of-network vaccines.

What's staying:

Medica's expanded coverage of emergency telemedicine/virtual health services will continue at least through the end of 2023.

Our COVID-19 information and FAQs on [Medica.com](https://www.medicare.com) will be updated soon to reflect these changes.

Resumption of state Medicaid redetermination processes

Over the next several months, state Medicaid agencies in Medica's service area will resume their normal Medicaid eligibility determination processes following a three year pause during the COVID-19 Public Health Emergency (PHE). The Consolidated Appropriations Act of 2023 discontinued the temporary Medicaid continuous coverage requirements implemented in 2020 and provided parameters for states to return to their normal Medicaid eligibility rules beginning April 1, 2023. State plans and timelines for completing Medicaid eligibility redeterminations will vary, with some states beginning to disenroll individuals from Medicaid as soon as April and others resuming disenrollments as late as July. The redeterminations will continue on a monthly rolling basis through mid-2024. Individuals who are determined no longer eligible for Medicaid will qualify for an SEP.

We're committed to helping individuals losing Medicaid coverage connect to the new coverage opportunities available to them based on their change in eligibility status. We encourage enrollees newly eligible for coverage in the individual market to check their eligibility for a premium subsidy

before enrolling in a plan to ensure they are getting the best coverage and cost value available to them. Premium subsidy eligibility can be accessed on [Healthcare.gov](https://www.healthcare.gov), [MNsure.org](https://www.mnsure.org) (for Minnesota residents), or directly with Medica using our shopping and quoting tool on [Medica.com](https://www.medicacom.com). In addition, brokers can use the Personal Plans Portal on the Broker Portal to assist clients.

Did you miss a Broker Update?

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